



BITS OF TECHNOLOGY WIRELESS INTERNET LLC

PO Box 98
PERRY, IA 50220
info@btwi.net
(515) 465-3043

WWW.BTWI.NET

City of Earlham – Final Quote Overview

Total Current Costs: 8,610.60/year

City Hall: \$320.73 – Phones only

Pool: \$69.99 – Phone only – 12 months/year

Community Center: \$255.81 – Phone + Internet

Library: \$71.02 – Phone only

BTWI Proposals: \$5,991.30/year

City Hall: \$286.05 – Phones & Internet

Pool: \$88.10 – Phone and Internet – 3 months/year

Community Center: \$158.10 – Phone and Internet

Library: \$33.10 - Phone and Free Internet

BTWI Proposed Installation Costs: \$640 – after 50% discount*

City Hall: \$220

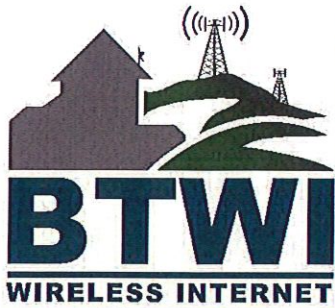
Pool: \$152.50

Community Center: \$152.50

Library: \$90 – Phone only

BTWI Proposed Savings: \$2,619.30/year

*Costs for installation were discounted 50% for April Earlham Install Discount. 50% discount on internet installation only



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City of Earlham – City Hall

Current – Centurylink - \$230.76+ \$89.97 = \$320.73/month – Phone only

BTWI Proposed:

BTWI Platinum 250: \$100/month

Landlines: x 3 = \$126.05

Business Router: \$15/month

Business Access Points: \$45/month

Total MRC: \$286.05

Internet Install: \$100

VOIP Install/Setup: Installation: \$75

Number Port: \$15 – nontax/e x 3 = \$45

Total NRC: \$220

Total Monthly Savings: \$34.68

Yearly Savings: \$416.16

This includes 2 Phone Numbers, 1 fax line, Long Distance Included, 2 Business VOIP Phone Rentals, 3 Business Wi-Fi Access Points, 1 Business Router Service Plan, AND 250Mbps Download 60Mbps Upload internet service.



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City of Earlham - Pool

Current – Centurylink - \$69.99/month – 12 months

BTWI Proposed:

BTWI 10Mbps: \$55/month

Landline - \$33.10/month

Total MRC: \$88.10/month

Internet Install: \$100

VOIP Install/Setup:

Installation: \$75

Number Port: \$15 – nontax

Total NRC: \$190

Total Monthly Savings: \$-18.11

Yearly Savings: \$575.58

Earlham City Pool was open for a total of 3 months in 2024 from May 22nd to Aug. 23rd. Service can be put in “vacation” mode (non-billed) just like City Park service, equating to total yearly savings while having a greater monthly cost.



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City of Earlham – Community Center

Current – Mediacom - \$255.81 – Business 100/10 + Landline

BTWI Proposed:

Platinum 500 – 500/100 - \$125/month

Landline - \$33.10/month

Total MRC: \$158.10/month

Internet Install: \$100

VOIP Install/Setup: Installation: \$75

Number Port: \$15 – nontax

Total NRC: \$190

Total Monthly Savings: \$97.71

Yearly Savings: \$1,172.52

This is assuming the City of Earlham continues their 3rd. party agreement for network management of the Community Center and does not want BTWI to set up/install Wi-Fi in the community center. We can bid on the install & monthly management of the Community Center Wi-Fi and can provide references for other communities/businesses we have worked with to do so.



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City of Earlham - Library

Current – CenturyLink - \$71.02/month

BTWI Proposed:

BTWI Platinum 500: ~~\$125/month~~ Donated

Landline: = \$33.10/month

Business Router: ~~\$15/month~~ Donated

Business Access Points: x 3 = ~~\$45/month~~ Donated

Total MRC: \$33.10

Internet Install: ~~\$100~~ Donated

VOIP Install/Setup:

Installation: \$75

Number Port: \$15 – nontax

Total NRC: \$90

Total Monthly Savings: \$37.92

Total Yearly Savings: \$455.04

BTWI will donate all Internet Services and Installation costs involved with internet services for the Earlham Library as part of our continued efforts to give back to the communities we serve.